



# FBLA HOSPITALITY MANAGEMENT Performance Rating Sheet

☐ Preliminary Round

☐ Final Round

Evaluation Item	Not Demonstrated	Does Not Meet Expectations	Meets Expectations	Exceeds Expectations	Points Earned
<b>Content</b>					
Problem is understood and well defined	0	1–5	6-10	11-15	
Alternatives are recognized with pros and cons stated and evaluated	0	1–5	6-10	11-15	
Logical solution is selected with positive and negative aspects of its implementation given	0	1–5	6-10	11-15	
Anticipated results are based on correct reasoning	0	1–3	4–7	8–10	
<b>Delivery</b>					
Statements are well organized and clearly states; appropriate business language used	0	1–5	6-10	11-15	
Participants demonstrate self-confidence, poise, and good voice projection	0	1–5	6-10	11-15	
Demonstrates the ability to effectively answer questions	0	1–5	6-10	11-15	
<b>Subtotal</b>					<b>/100 max.</b>
<b>Dress Code Penalty</b> Deduct five (5) points when dress code is not followed.					
<b>Penalty</b> Deduct five (5) points for failure to follow guidelines					
<b>Final Score</b> (add total points and report score)					<b>/100 max.</b>
<b>Objective Test Score</b> (to be used in the event of a tie)					

School: \_\_\_\_\_ State: \_\_\_\_\_

Judge's  
Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Judge's  
Comments: